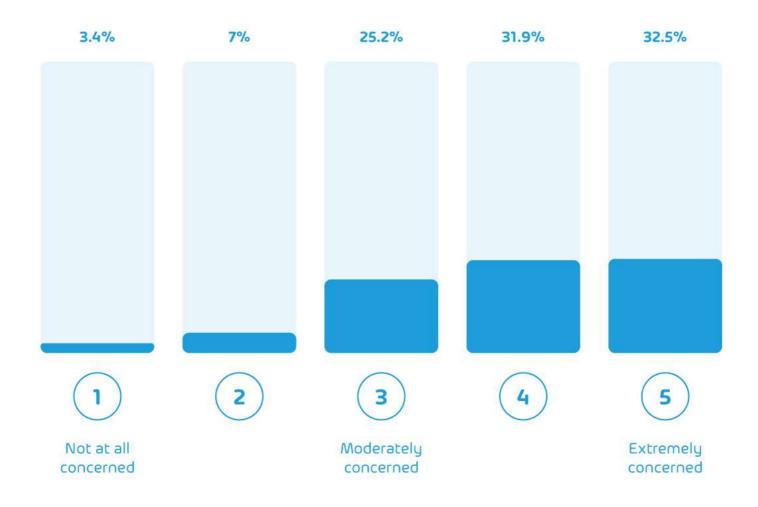
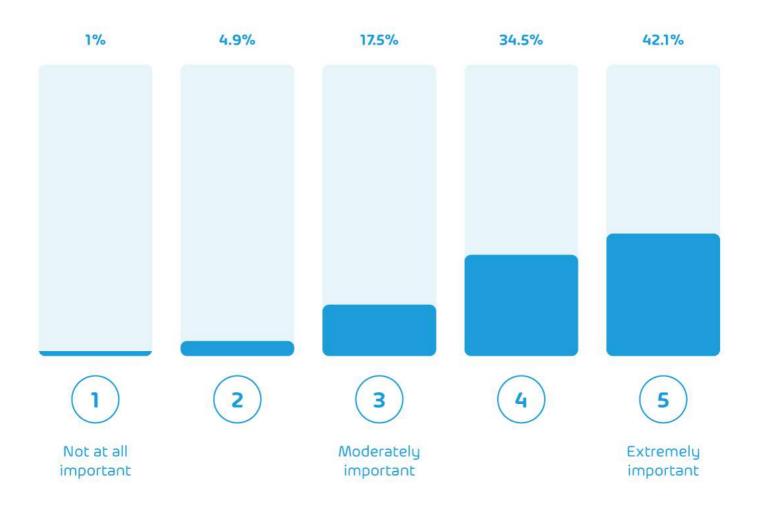
#### WHAT IS YOUR CURRENT ROLE?

1	System Administrator	32.8%
2	No control over I.T.	21.6%
3	Other role in charge of I.T.	16.1%
4	MSP (Managed Service Provider)	12.2%
5	Business owner who handles I.T.	10.1%
6	CIO/CTO/CISO	7.2%

### HOW CONCERNED ARE YOU ABOUT A RANSOMWARE ATTACK IMPACTING YOUR ORGANIZATION?



### HOW WOULD YOU RANK RANSOMWARE PROTECTION IN TERMS OF I.T. PRIORITIES FOR YOUR ORGANIZATION?



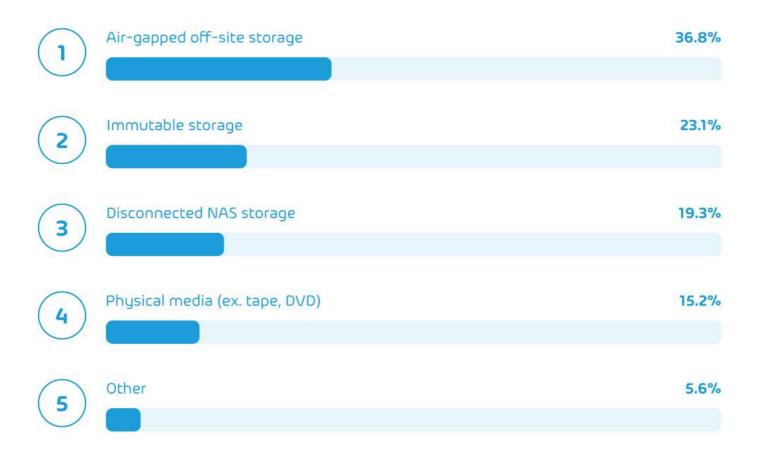
#### IN THE EVENT OF A RANSOMWARE ATTACK, DOES YOUR ORGANIZATION HAVE A DISASTER RECOVERY PLAN IN PLACE?



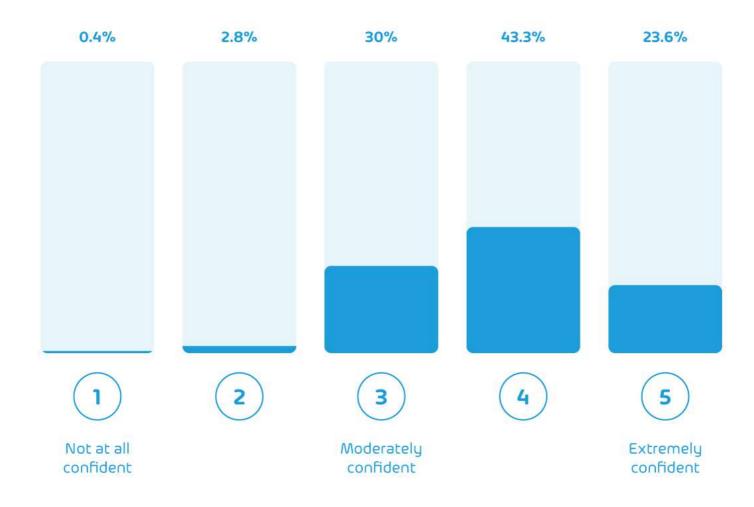
### DO YOU CURRENTLY PROTECT YOUR BACKUPS FROM RANSOMWARE?



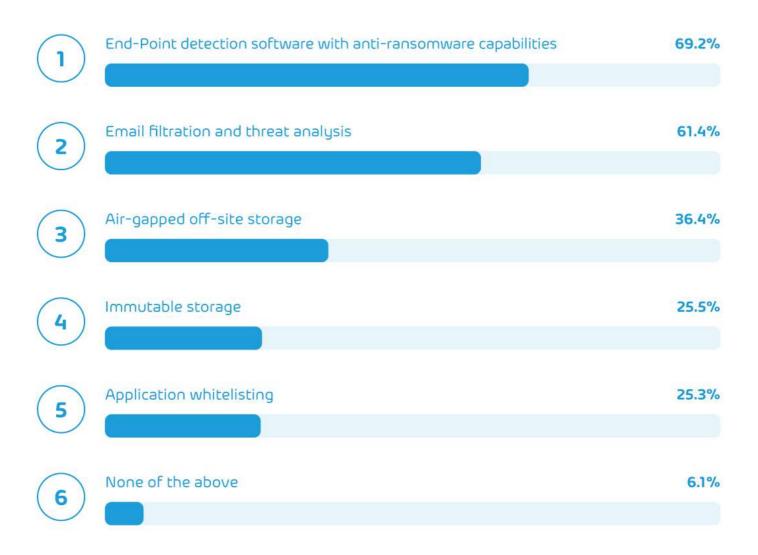
#### WHAT IS THE PRIMARY SECURITY FEATURE YOU USE TO PROTECT YOUR BACKUPS FROM RANSOMWARE?



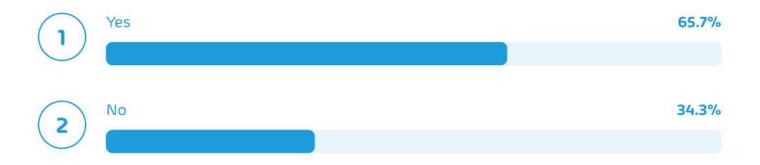
#### **HOW CONFIDENT ARE YOU IN THIS METHOD?**



## ARE YOU USING ANY OF THE FOLLOWING TECHNOLOGIES TODAY TO HELP COMBAT RANSOMWARE WITHIN YOUR ORGANIZATION?



### HAS THE THREAT OF RANSOMWARE ATTACKS CHANGED THE WAY YOUR ORGANIZATION BACKS UP ITS DATA?



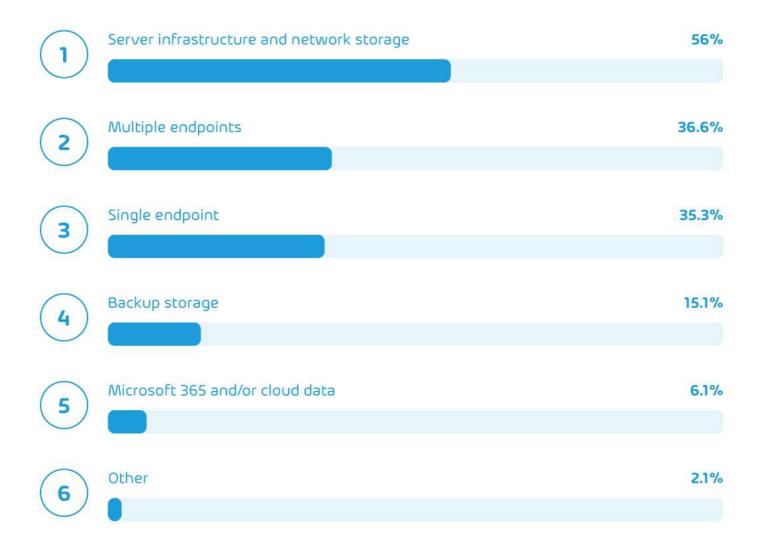
### HAS YOUR ORGANIZATION BEEN THE VICTIM OF A RANSOMWARE ATTACK TO DATE?

1	No	76.1%
2	Yes, more than 12 months ago	17.3%
3	Yes, in the last 12 months	5%
4	Yes, multiple times	1.6%

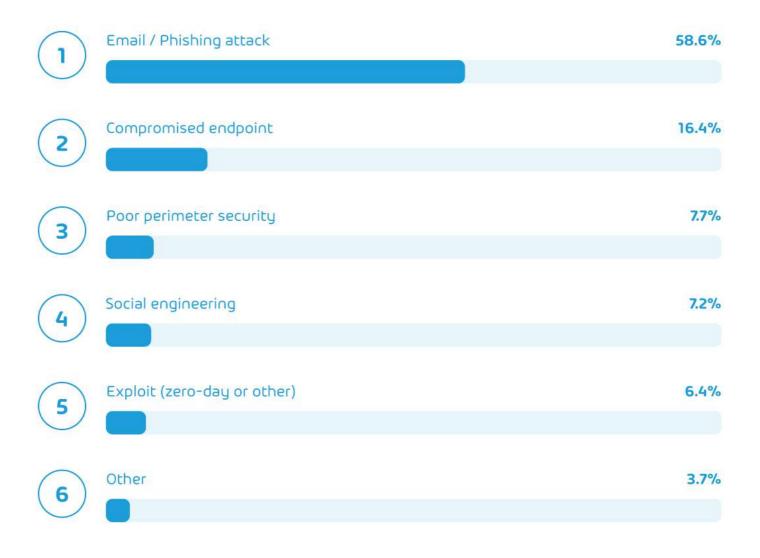
## WAS YOUR ORGANIZATION ABLE TO RECOVER FROM BACKUP, FORCED TO PAY THE RANSOM, OR WAS THE COMPROMISED DATA LOST?



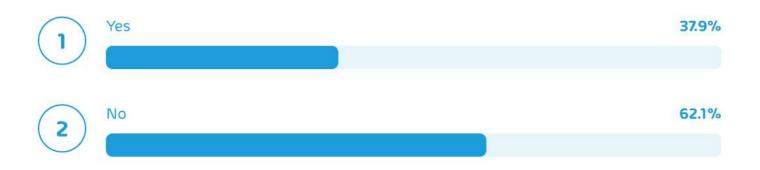
### WHAT WAS THE LEVEL OF IMPACT OF THE RANSOMWARE ATTACK?



#### WHAT WAS THE VECTOR OF THE RANSOMWARE ATTACK?



# DOES YOUR COMPANY HAVE, OR HAS IT EVER PURCHASED INSURANCE DESIGNED TO PROVIDE COVER IN THE EVENT OF A RANSOMWARE ATTACK?



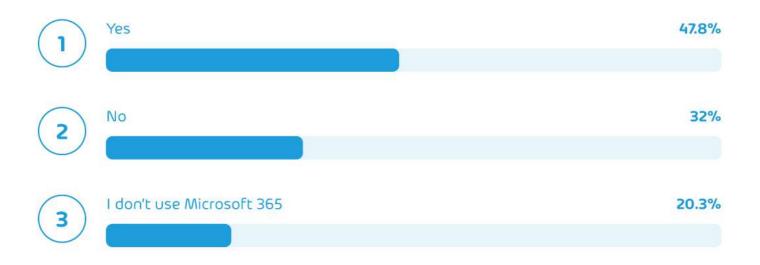
## DOES YOUR ORGANIZATION PROVIDE TRAINING TO END USERS ON HOW TO RECOGNIZE AND FLAG POTENTIAL RANSOMWARE ATTACKS?



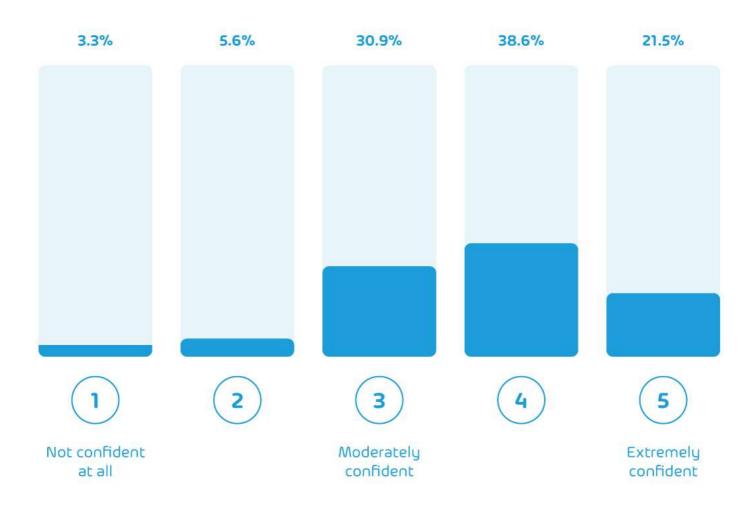
### DO YOU THINK THAT MICROSOFT 365 DATA CAN BE IMPACTED BY A RANSOMWARE ATTACK?



## IF YOUR MICROSOFT 365 DATA WAS COMPROMISED BY A RANSOMWARE ATTACK TODAY, DO YOU HAVE A RECOVERY PLAN?



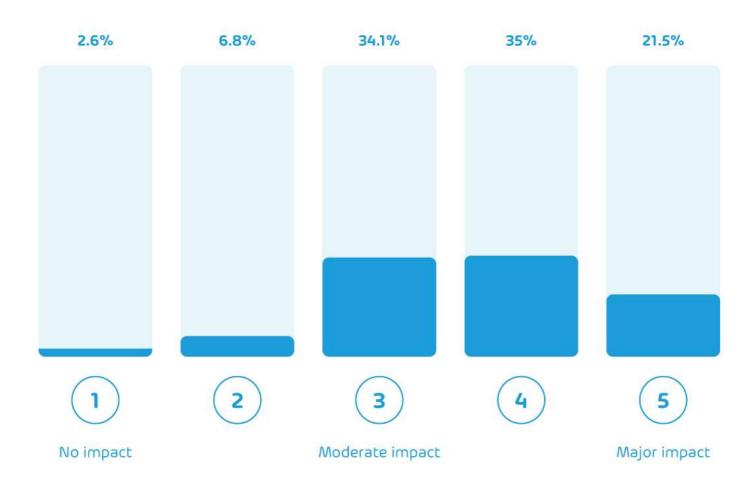
## IF YOU FELL VICTIM TO A RANSOMWARE ATTACK TODAY, ARE YOU CONFIDENT YOUR DATA BACKUPS WOULD BE SAFE FROM HARM?



### IF YOU HAD ACCESS TO MORE I.T. SECURITY BUDGET, WOULD YOU DIRECT THE MAJORITY OF IT TO:



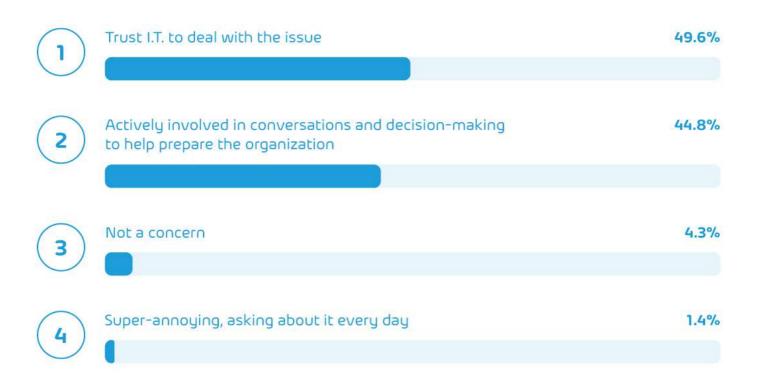
## HOW WOULD YOU RANK THE IMPACT THAT RANSOMWARE FEARS HAVE ON YOUR BACKUP/DISASTER RECOVERY PLANNING?



### IS YOUR SENIOR LEADERSHIP TEAM AWARE OF RANSOMWARE AND ITS IMPACT?



#### HOW WOULD YOU DESCRIBE THE STANCE OF YOUR COMPANY'S SENIOR LEADERSHIP ON RANSOMWARE?



#### **MY COMPANY:**

1	Provides I.T. Managed Services	35.2%
2	Uses only internal I.T. resources	34.1%
3	Uses an MSP (Managed Service Provider), I.T. Consultant, or Value Added Reseller	16.0%
4	Has a single individual responsible for I.T., but it's not their primary role	7.4%
5	Uses a shared I.T. resource	7.3%

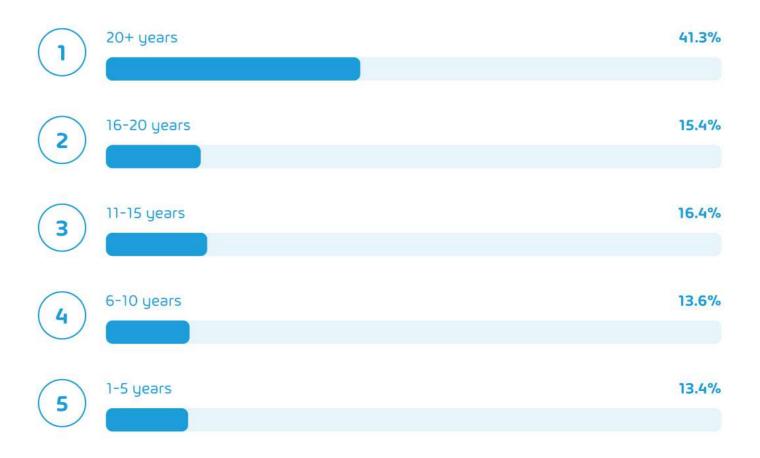
#### **ARE YOU A/AN:**



#### WHAT INDUSTRY VERTICAL ARE YOU A PART OF?

1	Software or I.T.	35.8%
2	Other	9.4%
3	Education	7.7%
4	Engineering or manufacturing	7.7%
5	Healthcare	6.5%
6	Government or Public Administration	5.4%
7	Financial Services	4.6%
8	Retail	4.2%
9	Transport or logistics	3%
(10)	Telecommunications	2.5%
	Energy or Utilities	2.2%
(12)	Property or construction	1.8%
13)	Chemical or Pharmaceutical	1.5%
14)	Hospitality or events	1.5%
	Legal Services	1.2%
(15)	Mass Media	1.1%
(16)	Marketing, advertising or PR	0.9%
(17)	Agriculture	0.8%
18)	Insurance	0.6%
(19)		0.6%
(20)	Military or Defense	
21)	Law enforcement and security	0.4%
22)	Recruitment or HR	0.3%
23	Sports and leisure	0.2%
24	Environment or agriculture	0.1%

### HOW MANY YEARS HAVE YOU BEEN IN THE I.T. INDUSTRY FOR?



#### WHERE ARE YOU BASED?

1	Europe	45.5%
2	North America	43%
3	Asia	3.7%
4	Africa	3.1%
5	Australia	2.5%
6	Middle East	1.2%
7	South America	1.1%

## WHAT'S THE SIZE OF YOUR BUSINESS? (NUMBER OF EMPLOYEES)

